











Agenda



- LPOE Modernization Overview & Requirements
- Program Acquisition Strategy
- Small Business Outreach Beyond LPOE Modernization

Program Overview



In February 2009, Congress appropriated ARRA funds to modernize land port facilities and support economic recovery efforts. Plans for modernization include:

- Enhancing technology and modernizing infrastructure at LPOEs
- Helping meet CBP's mission to secure the border while facilitating legitimate travel and trade

\$420M for CBP-owned LPOEs to fund:

- Design/Build projects at multiple locations
- Repairs & Alterations to existing LPOEs





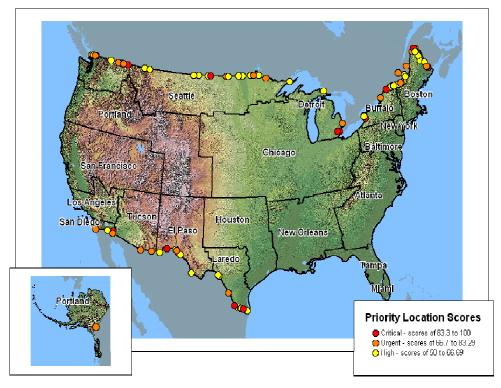


Port Assessments & Project Prioritization



LPOE modernization part of a much larger effort to improve the current infrastructure at port facilities. Strategic Resource Assessments (SRAs) were conducted for the LPOE portfolio resulting in the following:

- Strategic plan of current and future facility recommendations.
- Identification of over \$6 billion in funds needed to recapitalize the entire port inventory.
- Prioritized list of capital project needs based on objective, defensible port criteria.



Operational Requirements

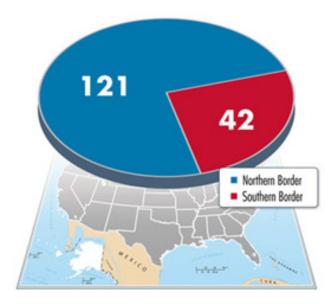


Current infrastructure drivers:

- Rapid evolution of CBP mission and operational requirements post-9/11
- Port facilities, on average, are four decades old – some more than 70 years old - and have not received any updates since their construction
- Increasing traffic volumes
- Increasing staff levels which strain existing facilities
- Current facilities cannot adapt to handle evolving inspection technologies
- Strengthened inspection needs require improved secured and hardened operational spaces

Current LPOE Portfolio Inventory

LPOE Facility Ownership	Total	
GSA-owned	96.5	58%
GSA-leased	22.5	14%
CBP-owned	43	27%
NPS-owned	1	1%
Total Facilities	163	



Targeted Montana Ports



CBP Design/Build Project Sites

Antelope Wells, NM

Frontier, WA

Scobey, MT

Boundary, WA

Los Ebanos, TX

Walhalla, ND

Neche, ND

Morses Line, VT

Hamlin, ME

Noonan, ND

Antler, ND

Wild Horse, MT

Del Bonita, MT

Cannons Corner, NY

Churubusco, NY*

Hansboro, ND

Pinnacle Road, VT

Pittsburg, NH

Carbury, ND

Westhope, ND

Morgan, MT

Whitetail, MT

Sherwood, ND

Scobey: Leaky roof and poor wood foundation



Wild Horse: Computers exposed to public at front desk



Del Bonita: Water damage



Morgan: Asbestos



Whitetail: Dilapidated infrastructure cannot support today's equipment



LPOE Acquisition Strategy

Balanced Contracting Effort



Three-pronged acquisition strategy which balances the need to quickly infuse funds into the economy, adequately modernize ports, and incorporate small business participation

- Partnership with U.S. Army Corps of Engineers (USACE)
- Partnership with U.S. General Services Administration (GSA)
- Direct contracting with small businesses

LPOE Acquisition Strategy

Small Business Engagement



Targeting 17 design/build contracts to be awarded under the umbrella of previously competed GSA and USACE contracts, with emphasis on small business participation

- Source Selection Criteria:
 - Require a small business approach that emphasizes subcontracting with small businesses
 - Evaluate contractors past performance related to meeting subcontracting goals
- Contract Administration
 - Conduct milestone reviews to measure contractor's ability to meet subcontracting goals
 - Use data from Electronic Subcontracting Reporting System (ESRS) to measure the prime contractor's actual post-award performance against the subcontracting goals

CBP will seek to contract directly with small businesses for 6 design/build projects

Additional information related to ARRA business opportunities can be found through the Small Business Administration (SBA), or by visiting www.fedbizopps.gov and www.recovery.gov.

CBP Small Business OutreachSmall Business Engagement Beyond ARRA



CBP offers other avenues of competitive business for small businesses. Information on additional opportunities can be found via:

- DHS Small Business Procurement Assistance: www.dhs.gov/openforbusiness
- DHS Mentor Protégé Program: Ms. Angela Williams, (202) 447-5280
- Forecasting of Contracting Opportunities:
 http://www.fido.gov/dhs/aap/publicview.asp
- Vendor Outreach Sessions (VOS):
 http://www.dhs.gov/dhspublic/interapp/editorial/editorial 0524.xml
- Posting of all new open market business opportunities over \$25,000: www.fedbizopps.gov and www.fedbizopps.gov and www.fedbizopps.gov and www.fedbizopps.gov
- Central Contractor Registration: http://www.ccr.gov







U.S. Customs and Border Protection

